



**Peerless Pump Company**  
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# MEMO

## Fire Pump Policy

November 2002

### Field Acceptance Tests

#### Policy

A "Fire Pump Certified Technician" must conduct the "Initial Field Acceptance Tests" on all new Peerless fire pump installations to ensure full warranty coverage. Failure to provide certified field-test results will render the warranty null and void.

#### Qualifications

A certified fire pump technician will have attended a Peerless fire pump training seminar and/or has participated in ten or more Field Acceptance Tests. The technician will be actively involved in the sales and service of Peerless Pumps. All technicians will have received a Peerless Pump certificate, indicating their attainment of a "Fire Pump Certified Technician" status. No company shall sell a fire pump set without the assistance of a "Fire Pump Certified Technician".

#### Responsibilities

The responsibilities of the Technician;

- Assist, as needed, to answer any technical questions during the design stage of the project.
- Assist, as needed, in the review of the specifications.
- Lend support, as needed, to the sales effort.
- Coordinate the acceptance test with all the necessary personnel, as required, by NFPA 20 paragraph 11.2.
- Provide all of the necessary testing equipment required to conduct the initial field acceptance test.
- Conduct the acceptance test in accordance with the requirements of the "Authority Having Jurisdiction".

#### Reimbursement

The seller will reimburse the Certified Technician for a sum of \$650.00 for each fire pump. The reimbursement is for one day of service, which will include all of his travel expenses. All job site expenses will be the responsibility of the seller. It will be necessary for the seller to include the cost of the acceptance test in his purchase order to Peerless Pump. The technician will be paid directly by Peerless Pump. The payment will be in the form of a commission that must be included as a line item on the order write up. It is the responsibility of the selling organization to secure the services of a "Certified Fire Pump Technician" prior to placement of the order with the factory.

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Sterling Fluid Systems (USA) LLC

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## Peerless Certified Fire Pump Technicians

<u>Certified Technician</u>	<u>Company Name</u>	<u>State</u>
Bruce Barron	Wm A. Barron Company	California
Richard Meno	Peerless Pump Company	California
Rick Jurcsak	Jurcsak Pump	California
Jim Pope	Peerless Pump Company	California
Bill Stine	Barrett Engineered Pumps	California
Carl Carrier	Diversified Mechanical Sales	Florida
Luis Rodriguez	Alli Pump	Florida
Grey Doherty	Doherty Pump	Georgia
Tim Jordan	Peerless Pump Company	Illinois
Del Brinker	BBC	Indiana
Mike Williams	Peerless Midwest	Indiana
Jeff Lukemeyer	Peerless Pump Company	Indiana
Rick Silcox	Peerless Pump Company	Indiana
Ray Piontkowski	Peerless Pump Company	Indiana
Scott Corey	Peerless Pump Company	Indiana
Gareth Koogle	STH	Maryland
Tom Quinn	Peerless Pump Company	Massachusetts
Frank Moore	Moore Pump & Equipment	Mississippi
Ed Torrance	Precision Pump Co.	Nevada
Ed Riegle	Gehring Pump Inc.	New York
John Diorio	G.A. Fleet & Assoc.	New York
Lee Clark	LECO	North Carolina
Tim Ballengee	Peerless Pump Company	North Carolina
Debra Ingram	Peerless Pump Company	North Carolina
Steve Ashpaw	Corporate Equipment	Ohio
Jeff Sackett	North Shore Pump	Ohio
Ron Gregorsok	Peerless of Ohio	Ohio
Carl Sellke	Industrial Sales	Ohio
Bud Schantz	JRS Sprinkler Supply	Ohio
Steve Schloemer	Peerless Pump Company	Ohio
Jeff Hoop	Peerless Pump Company	Ohio
Bill Beck	Peerless Pump Company	Pennsylvania
Arnie Totin	Pump Technology	Pennsylvania
John Grant	Engineered Systems	Virginia
Hugh Caulfield	Capital Pump Resources	Washington

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